



**RAMAT®**

C O M P A N Y   P R O F I L E

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**RAMAT®**

**We Develop And  
Raise The Quality  
Of Life.**







# About RAMAT

**Ramat** was founded in 2015 and constitutes a pioneering, independent, private company of consulting services in the sectors of Information and Communications Technology, urban and city development, infrastructure, and construction.

Ramat is among the first companies in Saudi Arabia that applied the city planning tech in the country. We are also among the first companies that partnered with municipalities to raise the quality of life. We work with more than 200 municipalities in Saudi Arabia on a different size of projects.

The company is operating from multiple offices across Saudi Arabia. It has the size, know-how, technology, human resources and infrastructures to meet all the challenges providing total quality solutions to private and public establishments. We stand by our philosophy of service and delivery beyond all else and pride ourselves on providing outstanding expertise, professionalism and client service. Being outcome-driven we ensure the services we recommend are focused on our client needs – specifically being able to meet budgetary, timeframes and functionality requirements.

Importantly, **Ramat** is vendor-neutral, meaning the recommendations we make are not influenced by any commercial arrangements - we find the best solution for our client's specific needs.





## Vision

To be one the top government and people partner companies in raising quality of life.



## Mission

Helping cities to be more developed and urbanized to raise the quality of life of its inhabitants.



## Our Philosophy

The maximization of the value and the performance of our partners and our continuous improvement constitute the core of our philosophy, ensuring the constant ascending course of the company at national level. The optimized quality of our provided services, their continuous monitoring and follow-up, the faculty of comprehension of the requirements and the needs of our customers, the specialization and the know-how of our staff and the constant expansion of our activities abroad serve us and strengthen our mission and vision.





## Core Values

### HONESTY AND INTEGRITY

We will be respectful and fair to all of our clients.

### TAKE OWNERSHIP

We will act to find a solution.

### TEAM PLAYERS

We have positive attitudes and we follow Ramat's standards and systems.

### COMMITMENT to success

We endeavor to exceed customer expectations.

### CHARACTER

Above all, we believe in being an ethical, dependable company that focuses on quality.

### CARE

We have a genuine desire to meet the needs of people.

### ACCOUNTABILITY

We are accountable to our partners, company, teammates, subcontractors and suppliers.

## **RAMAT<sup>®</sup>** Partners

**NOKIA**



**Qualcomm**



# Clients

Discover our roster of exceptional clients – a testament to our commitment to excellence.



نيوم NEOM

وزارة الدفاع  
MINISTRY OF DEFENSE



وزارة الشؤون البلدية  
والقروية والإسكان  
Ministry of Municipal Rural Affairs & Housing



صندوق الاستثمارات العامة  
Public Investment Fund



وزارة الداخلية  
المملكة العربية السعودية



وزارة الحرس الوطني  
Ministry of National Guard



الشركة السعودية للكهرباء  
Saudi Electricity Company



Red Sea  
Global

stc

موبايلي  
mobily



الهيئة الملكية لمحافظة العلا  
Royal Commission for Al-Ula



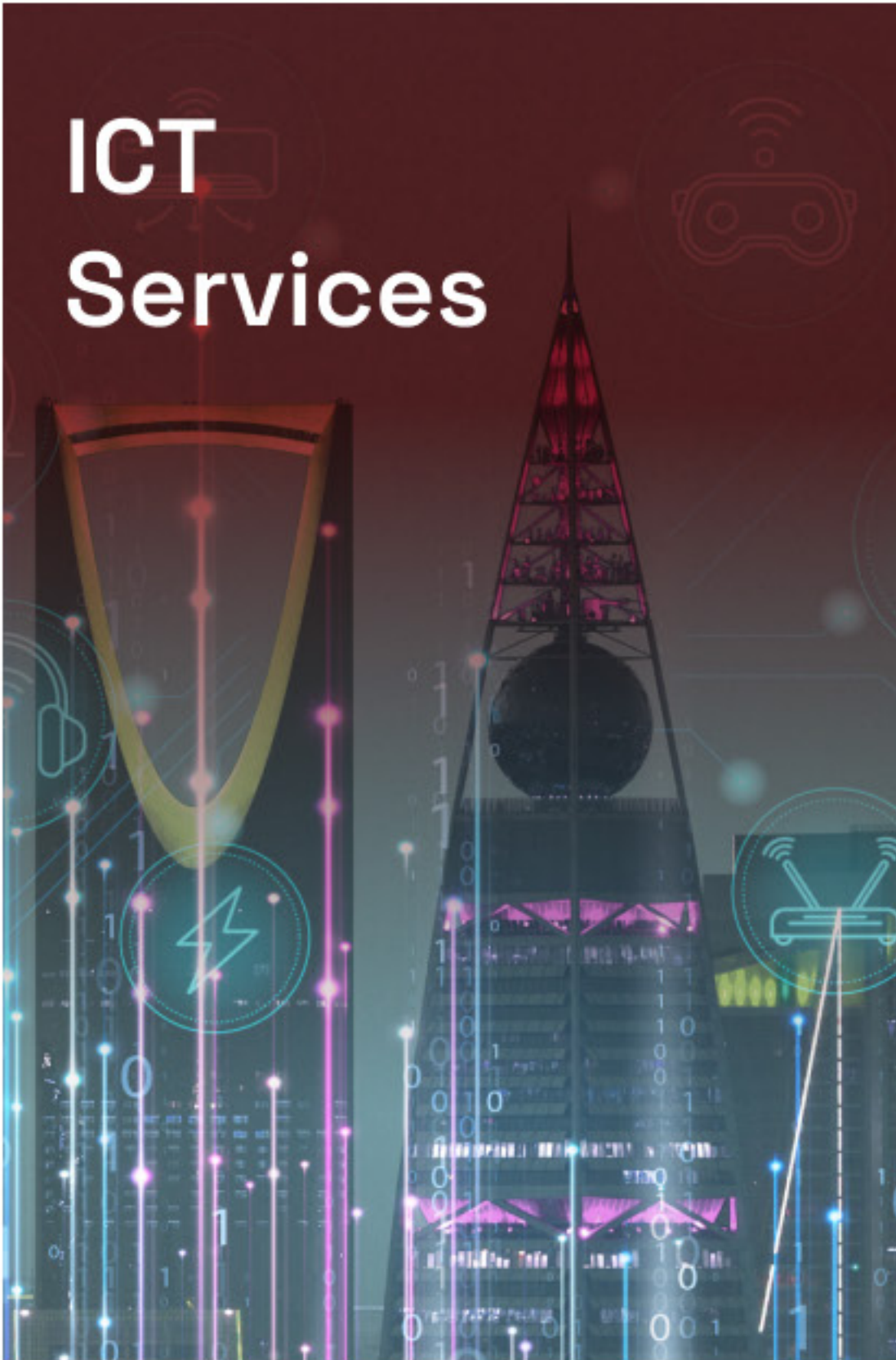


**RAMAT®**

# What We Do

Helping cities to be more developed and urbanized  
to raise the quality of life of its inhabitants.

## ICT Services



## Urban Development



## MEP Engineering



## Infrastructure







# ICT Services

## 1. Advisory

Ramat's Advisory services provide strategic advice in helping businesses maximize its Information and Communications Technology asset in an effective and flexible manner and to achieve its business goals.

Our proven ability to interpret and transform a client's vision into a simple business aligned and prioritized roadmap of initiatives is testament to our effectiveness in delivering leading edge and fit-for-purpose strategies and solutions.

- Cloud Advisory Services
- ICT Strategic Services
- Enterprise Architecture Solutions

## 2. Support Services

For operations that function 24/7, Ramat is able to provide Support Services through an overarching network operations center allowing for predictive and preventative monitoring of network faults or serious outages whilst also providing information to assist in the optimization and performance of the new infrastructure and/or framework.

## 3. Systems Integration

Ramat provides comprehensive services for Systems Integration across a full range of technology specializations and is recognized as an industry leader for delivering innovative and cutting-edge ICT solutions.

We understand that the successful delivery of a technology solution is highly dependent on:

- An initial design that meets the clients requirements;
- A clearly defined scope for both employees and contractors; and
- Informing Stakeholders of the status of works and relevant risks.





# Urban Development

## 1. Municipality Strategy Consulting

The strategic and business planning needs of municipalities and cities are unique, varied and complex. Every level of government, government agency, regulatory body and institution has a diverse set of stakeholders and an incredible duty of care to pursue the most disciplined strategic, business, and financial planning. We have experience assisting multiple levels of government and unique governmental-association hybrids.





# Urban Development

## 2. Projects Planning

With some thoughtful planning we can ensure the project's success before it begins. From establishing scope and viability, to budget, schedule and team requirements, to process implementation and ongoing evaluation, we can help tailor a plan for specific project needs. This includes gauging risk and developing mitigation strategies that will help saving time and money. Ramat's team of experts can assist you with the conceptual planning and development of client's program management systems including financials, contracts and schedules.

Ramat's conceptual planning and project development services include:

- Construction planning services
- Feasibility Studies
- Front-End Planning
- Sustainability Consulting
- Strategic Project Planning
- Project Due Diligence
- Strategic Asset Management
- Project Scope Development





# Urban Development

## 3. Urban and City Development

Ramat specializes also in development approvals for residential, commercial and industrial urban infills, brownfields, plan of subdivisions and public consultation. We understand development within the municipal approval context. As such, we are well positioned to assist at the early onset of conceptual ideas and carry projects through the municipal review process to secure final approval.

We offer:

- Urban design framework plans
- Master plan preparation
- Planning approvals
- Environmental engineering
- Water resources
- Landscape architecture engineering
- Town planning
- Strategic planning studies
- Project management
- Civil engineering
- Golf course engineering





# MEP Engineering

## 1. Mechanical

Whether you need to install cooling for a new server room or figure out how to replace your inefficient central mechanical plant, you want to partner with mechanical engineers you trust. We are here for you and our team members are experts in:

- Heating
- Cooling
- Humidifying
- Dehumidifying
- Cleaning
- Ventilation
- Air movement





# MEP Engineering

## 2. Electrical

Each of our engineers also works diligently to build and maintain relationships with lighting and power vendors as well as local jurisdictions. Close ties help our engineers stay informed about the latest trends and technologies. They also help us finish your job more efficiently. We can assist you in placing your large transformer in a tight urban area, for example. We use our knowledge, research and community involvement to create environments that are highly functional, safe and aesthetically pleasing.

- Design
- Lighting Solutions
- Analysis and Diagrams





# MEP Engineering

## 3. Plumbing

Accomplishing great plumbing design means assembling a team that works on various aspects of your project while keeping multiple objectives in mind. Our engineering team members are highly-experienced and certified or licensed either as P.E., E.I., LEED AP or a combination of the three. They stay informed and on top of the latest developments in the field through active participation in a variety of organizations.

Our teams can help you with:

- Utility and water systems
- Water treatment systems
- Piping, plumbing and vacuum systems
- Medical and healthcare facility solutions





# Infrastructure

## Fiber

Ramat is a trusted partner when it comes to professional advice and strategic guidance for Fiber-to-the-Curb/Home/Business (FTTx) networks in Saudi Arabia.

## Water

From The Red Sea to The Arabian Gulf we help water districts provide sustainably treated and clean water to communities across Saudi Arabia.

At Ramat We understand the critical role water and wastewater infrastructure plays in healthy, thriving communities. From water treatment plants to pump stations, we develop innovative solutions to meet your community's unique water challenges

## Sewer

We have successfully designed and executed government contracts for water and sewage works; cabling; and designing, building and upgrading water treatment facilities and substations as well as sewage treatment plants and networks. Our civil construction specializations include deep excavation, dewatering systems and buildings.





# Infrastructure

## Electrical

As trusted utility experts, we work in all areas of the energy sector from generation, transmission, and distribution through to commercial operations and the end user. Our specialized knowledge of utility system management and operations has allowed us to deliver energy utility services around the world. We have completed comprehensive, cross-functional, utility management contracts in Saudi Arabia.

## Submarine Fiber Communications

A full suite of Submarine Fiber Communications services is available:

- Project Planning
- Route Design and Permitting
- Planning and Feasibility Studies
- Design and Engineering Services
- Network Operation and Maintenance
- System Engineering and Acquisition
- Project Implementation and Supervision
- Project Management
- Network Construction Management



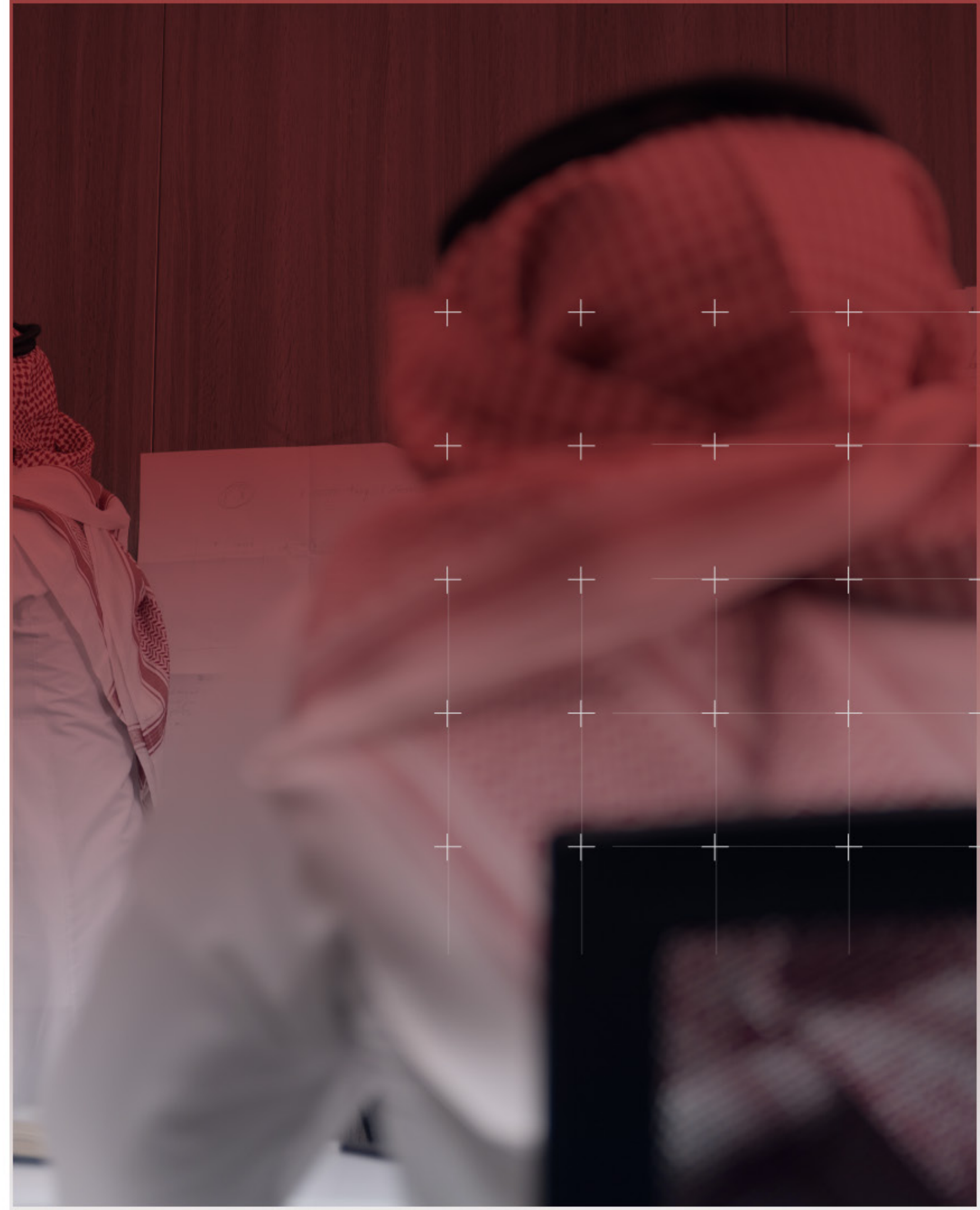


# CEO's Message

“We have a clear vision of what we want to be - leaders in infrastructure development; and we guide our business using five principles - lead, grow, deliver, sustain and protect. I’m proud of the work we do and give you my personal commitment that we will deliver what we promise and do it safely and sustainably.

We believe our success is largely due to our unwavering commitment to provide our clients and our team with their own unique opportunities to thrive. We do this by ensuring that our clients’ expectations and needs are our priorities and we provide our professionals with continual opportunities for development. On behalf of Ramat, thank you for taking the time to learn more about us.”

**Ayyad D. Alayyad,**  
CEO







# Contact Us

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